

EFFECTIVE IMMEDIATELY

March 21, 2016

Dear Fluke Distributor:

The following distribution Products are being phased out effective immediately. Replacement models are shown on the table below. This letter is your notification of our product change.

PLEASE INFORM ALL RELEVANT PERSONNEL WITHIN YOUR ORGANIZATION.

| Product Family | Obsolete Item Number | Obsolete Model | Replacement Item | Replacement Model | MSRP |
|----------------|----------------------|--|------------------|--|------|
| TI | 3801034 | FLK-TIS 9HZ, FLUKE THERMAL IMAGING SCANNER | 4697049 | FLK-TIS20 9HZ, THERMAL IMAGER, FIXED FOCUS | |
| TI | 3410250 | FLK-TI9 9HZ, TI9 THERMAL IMAGER | 4697072 | FLK-TIS45 30HZ, THERMAL IMAGER, MANUAL FOCUS | |
| TI | 2822046 | FLK-TI10 9HZ, TI10 9HZ THERMAL IMAGER | 4697106 | FLK-TIS55 30HZ, THERMAL IMAGER, MANUAL FOCUS | |
| TI | 2823117 | FLK-TI25 9HZ, TI25 9HZ THERMAL IMAGER | 4697138 | FLK-TIS65 30HZ, THERMAL IMAGER, MANUAL FOCUS | |

Stock Rotation Policy:

Fluke will allow distributors with inventory on-hand of the products affected by this notification to stock rotate the units until 6/21/16 if the conditions below are satisfied.

1. A new order equal to the minimum re-order or the return dollar amount, whichever is greater, is placed with Fluke at the time of return. Promotional orders or orders placed prior to the RMA request will not be considered as offsetting; and
2. Fluke has given prior approval for the return of such Products; and
3. The products were purchased no more than one (1) year before return date; and
4. Products are in new condition and in its original packaging.

Should you have any questions regarding this notice, please contact your Fluke Sales Manager.